

Nicolas DECAYEUX

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Specialist in transformation, reorganization, restructuring and Strategy Consulting services, I advise and help companies in their end-to-end optimization operations, particularly under LBO, multibrand, multicultural constraints.

PROFESSIONAL EXPERIENCES

Founder | Next For you, Paris, France

2019 - Pres

Activities: Transformation, Corporate Finance, Strategy Consulting services, Audit.
Missions: Value Creation, Cash management, Operational excellence
Results: 5 strategic reorganizations, 3 fundraising, 3 external growth operations

CEO | Whirlpool versus WN Factory, Amiens, France - 1 Plant - between 700 and 200 collaborators

2017 - 2019

Activities: Sheet metal & Metal surface processing, Assembling of mechanical and electronic systems
Mission: Plant closure, Workforce transformation from processed to agility organization, Creation of a collaborative industry
Results: creation of an urban industrial cluster, pooling of support functions, reinforcement of the employability of production operators, launching of retail services (urban mobility focus)

Chairman | JU, Gerabronn, Germany - 3 Plants - 200 collaborators

2011 - 2017

Activities: Sheet metal & Metal surface processing, Assembling of mechanical and electronic systems
Missions: Acquisition, Management of the industrial group & integration of the German group in an European collaboration strategy.
Results: Production site specialisation, 10% increase in operating margin, 50% reduction in delivery times, 12% increase in turnover

Investment director | DECAYEUX, France - 7 Plants - 400 collaborators

1999 - 2016

Activities: sheet metal work, surface treatment, plastic injection, screw-cutting, foundry, carpentry, micromechanics
Missions: Change management, Mergers and acquisitions, investment monitoring, implementation of a sustainable internal growth policy, strategic partnerships, financial evaluation, audit, strategic negotiation
Results: 12 European external growth operations, 3 plant closures, creation of an European industrial group

Factory manager | DECAYEUX, France - 1 Plant - 200 collaborators

1996-1999

Activities: sheet metal work, surface treatment, assembly
Missions: industrial management of the production site, implementation of the ISO 9001 standard, implementation of industrial management in Kanban mode
Results: 50% reduction in headcount, 70% reduction in WIP, 30% improvement in gross production margin, transformation of production resources to produce micro-series, 70% reduction in lead time

EDUCATION

EMBA | HEC, Paris & Shanghai.

2013-2014

Executive Master of Business Administration.
Innovation & Entrepreneurship.

BBA | IFAM, Paris & Indianapolis.

1991-1994

Bachelor of Business Administration.
Corporate Finance.

SKILLS

French | Native language
English | Full professional capacity
German | Intermediate level

M&A | 13 external growth operations
Transformation, Change management
Corporate Finance
New business model design